

Park Supply Company

Job Title:	Showroom Sales Associate	Department/Group:	Sales
Level/Salary Range:	Hourly	Position Type:	Full-Time
Job Description			
<p>ROLE AND RESPONSIBILITIES</p> <p>The Showroom Sales Associate increases sales, market share, company profitability and customer satisfaction by working with homeowners, contractors, architects, designers (and their clients) in planning and product selection choosing from a wide variety of kitchen and bath fixtures and material. Our Showroom Sales Associate provides expert product knowledge, selection assistance and customer service.</p> <p>Duties:</p> <ul style="list-style-type: none"> • Provide knowledge of kitchen, bathroom, and complementary items in a friendly customer-oriented environment. • Educate customers on specific product features, comparisons, and pricing. • Identify customer needs and preferences in order to create a design that is esthetically pleasing and within the customers specifications. • Uses strong consultative sales skills and interpersonal skills (both oral and written), attention to detail, strong follow-up skills and motivation with Park Supply Showroom Clients. • Create concise work orders, perform quality checks that orders are accurate. • Work with sales manager to set personal sales goals and lead generation. • Excel in customer service while presenting a friendly, positive attitude. • Be inclusive with your colleagues and customers to forge strong relationships and foster collaboration to resolve issues. • Special order material that we do not keep in stock • Ensuring work areas are kept clean, neat, and well-organized. • Follow company policies and procedures • All other reasonable duties as assigned by management. <p>QUALIFICATIONS AND EDUCATION REQUIREMENTS</p> <p>High school diploma, GED, or suitable equivalent. 1+ years' work experience in a similar role. Excellent verbal communication skills. Ability to work harmoniously with diverse range of people. Proficient with using tools required for this position. Physically agile and dexterous. Proficient organizational skills.</p>			
Approved By:		Date:	
Last Updated By:		Date/Time:	